

Equilliance Acquires Mortgage and Real Estate Companies

Orlando, 2007-01-31 -- Equilliance today announced that it has completed the acquisition of First Capital Lending and Centerpointe Real Estate Group. Based in Orlando Florida, First Capital Lending and Centerpointe Real Estate Group are premium providers of mortgage lending and real estate brokerage services.

As part of the transaction, the staff and operations of both companies will be merged with Equilliance Mortgage and Equilliance Realty. John & Jesse Langston, owners of the companies, will become general partners of the Equilliance family of companies. John Lanston will assume the role of Vice President of Business Development and Jesse Langston will be the Office Manager for the new Equilliance South Orlando offices.

According to Equilliance President, Tim Mattingly, "We are very pleased to add the First Capital and Centerpointe teams to our family. John & Jesse will complement our management team and their professional staff and office location will help support our rapid growth." The First Capital and Centerpointe offices in South Orlando have been converted into Equilliance Mortgage, Real Estate and Title branch offices to support over 250 Equilliance associates located in the Orlando area.

Equilliance senior partners Tim Mattingly & Bill Mays met John Langston through the Rollins College, Crummer Graduate School of Business Alumni Association. "The concept behind Equilliance was developed in the Rollins classroom and today's acquisition demonstrates how the Rollins MBA program provides an environment that opens doors for future successes," said Mattingly. Mattingly & Mays graduated from the Rollins Executive MBA program in 2004 and Langston will graduate from same program in April of this year.

"We are pleased that Tim, Bill and John are seeing the fruits of their labor and that they are feel their experience at Crummer School has been a vital part of their business's growth," said Crummer School dean Craig McAllaster.

With over 300 associates throughout Florida, Equilliance is a diversified family of real estate and financial services companies.

The Crummer Graduate School of Business was founded in 1957 at Rollins College. Today, the Crummer School offers four personalized MBA programs that are fully accredited by the AACSB International, the premier accrediting agency for business schools. Because of the Crummer School's high admission standards, focus on real-world experience, curriculum tailored to meet today's business needs, small classes and rigorous instruction by a distinguished senior faculty, graduates of the Crummer School consistently receive job offers with the most prestigious national and international organizations.